

Category 1

Category 1 is important because it organizes your revenue and your enrollment. In the same way you organize your important documents into folders, Jackrabbit organizes your revenue and enrollment into *Category* 1s.

One of the main ways Jackrabbit does this is by assigning *aCategory* 1 to each class. The *Category* 1s you assign to each class will help you in organizing tuition and enrollment.

For example, if you assign all your Ballet classes *aCategory* 1 of *Ballet*, you'll be able to run reports telling you how much Ballet tuition you received during a range of dates. You'll also be able to run reports that tell you how many enrollments you have in the Ballet category.

You can also create *Category 1s* that aren't related to a specific class too (an example might be a registration fee or a late fee), so you can create reports on those fees as well.



To create Category 1 drop-down values:

- Point to Tools in the menu bar and clickEdit Settings. From the choices on the left, clickDropdown Lists.
- 2. From the left menu, click Category 1.
- 3. Review the Category 1 values that were pre-created for you and decide if you'd like to delete any.
- 4. If you'd like to add more*Category* 1 values, click the **Add Row** button. Enter a name for the new category.
- 5. Optionally, check the **Hide from customers** box to prevent the Category 1 value from appearing to the parent when registering via your website or Parent Portal. This is useful for any value created for internal use only or for categories that are no longer in use and you don't want them visible to your parents. This setting can be changed in the future and does not have to be used when you are getting started.

Note: Hiding the CAT1 value from customers does NOT hide classes with that CAT1 value assigned to them, it only prevents your customers from being able to filter using that CAT1 value. For instructions on hiding classes online see our FAQ article **How do I hide certain classes on my website**, web registration form, and the parent portal?.

6. The Hide from users box, when checked, will prevent the value from appearing in drop-down lists in your database and online. This can reduce clutter for your staff in the future in cases where the Category 1 value may no longer be being used. When *Hide from users* is selected, the *Hide from* customers checkbox is automatically selected.

7. Click Save Changes.

Jackrabbit	Drop-down List Editor							
				? Help				
Choose List	List: Category 1 (Income Categories)							
Class Management, Enrollment & Revenue Reporting Category 1 (Income Categories) Class	Description: Very Important! Create a Category 1 (Income Category) for every group of income (revenue) you would like to track. This allows you to assign every class and fee to one of these categories so that you can search, sort and report on them. <u>Learn more about Category 1</u> Tip: Shorter values reduce word-wrapping on your screens and reports.							
Category 2 Category 3								
Duration Room Session	Check "Hide from users" to hide a value from drop-down lists within Jackrabbit, Check "Hide from customers" to hide a value from drop-down lists within Online Web Registration and the Customer/Parent Portal.							
Status Family	Add Row	Hide from Hide f	from ers					
Contact Types	Ballet		De	elete				
ePayment Schedule	Camp		De	elete The crayon icon lets you				
Source (How did you hear about us?)	Cheer		De	elete classes. This will show on				
Status	Dance			the class calendars.				
Other Vendor Types (Costumes/Apparel)	Events		De	elete				

Category 1 Tips

- Create a Category 1 for every revenue group (Income received) you would like to track.
- Color coding your Category 1 fields is a useful when viewing Jackrabbit's schedules and calendars. It's a great visual way of defining classes. Light colors display with black text and darker colors will display with white text. You can add colors now or return to add them later. To add a color to a Category 1 field, click the crayon icon. Remember to Save Changes.

Examples of Category 1 Lists By Industry



Dance

Dance genres: Ballet, Tap, Jazz, Hip Hop, Combo, Pre-Dance, etc. **Also consider:** Team, Private, Competition Fee, Registration Fee, etc.



Gymnastics

Ages, Divisions, Skills: Beginner, Little Jumpers, Tumbling, etc. **Also consider:** Team, Recreation, Special Events, Insurance Fee, etc.



Swim

Ages & Divisions: Starfish, Beginners, Dolphins, Diving, etc. Also consider: Team, Private, Competitive, Birthday Parties, etc.



Cheer

Ages & Divisions: All Star, Recreational, Tumbling, Camp, etc. **Also consider:** Competition Fee, Dance, Pro-Shop, etc.

Music



Instrument & Levels: Guitar, Piano, Beginner, Advanced, etc. Also Consider: Private, Group, Recitals, Music, etc.

Category 2 & 3

Category 2 and *Category 3* fields are used to group classes together and can be useful when creating enrollment reports. Category drop-down values can be thought of as levels, with Category 1 being the top. Category 2 and 3 are the 'adjectives' where Category 1 is the 'noun'.

For example, a dance studio may have a Category 1 value of "Ballet" and want to provide further breakdown between levels of dance such as "Beginner" and "Advanced"; they could use Category 2 for this purpose.

Check **Hide from users** to hide a value from drop-down lists within Jackrabbit. Check**Hide from customers** to hide a value from drop-down lists within Online Web Registration and the Parent Portal.

A Return Save Changes	Drop-down l	ist Editor			? Help Fend Idea	
Choose List Frequently Asked Questions Class Management, Enrollment & Revenue Reporting	List: Class Category2	apping on your screens and re	ports.			
Category 1 (Income Categories) Class Category 2 Category 3 Duration	Check "Hide from users" to hide a value from drop-down lists within Jackrabbit. Check "Hide from customers" to hide a value from drop-down lists within Online Web Registration and the Customer/Parent Portal. Add Row Hide from Users Hide from Users					
Room Session	Beginner			Delete	want to delete (maintain	
Status Family	Intermediate			Delete	nistorical reporting)	
Contact Types ePayment Schedule	Advanced			Delete	Helpful for internal use only values	
Membership Type	Special Placement	Image: A state of the state		Delete	Valdes	